

#### Digest #24

This week Santa Cruz Tech Beat introduces a catalog of local tech businesses (and related services). See the start of the catalog <a href="here">here</a>. Take advantage of the Early Bird Special in January: add your business to the catalog <a href="here">here</a>.

Thanks.

<u>Sara Isenberg</u>, Producer, Editor, Curator <u>Santa Cruz Tech Beat</u> http://santacruztechbeat.com



Want to learn how to use CRM software to build stronger customer relationships?

Come watch and learn how to use X2CRM to grow your business.

January 14, 2014 @ 6:30pm • Cruzio building • Santa Cruz, CA

www.x2crm.com



Come see the future of wearable tech (>)

# **Coming Up:**

- SC New Tech Meetup will meet Wed, January 8, 6:30pm at Cruzio. Plan to hear from PayStand, Motrr, Apptology, and the usual hoopla. This meetup generally meets each 1st Wednesday.
- Intro to <u>The Startup Challenge</u>: Tue, January 14, 4-6pm, at NextSpace, and Tue, January 21, 4-6pm, at Cruzio.
- Darren Odden invites you to the inaugural meeting of the <u>Design Santa</u> <u>Cruz Meetup</u> on Wed, January 15, 6pm, at NextSpace.
- <u>Santa Cruz Wordpress Meetup</u> meets each 3rd Wednesday, 6pm, at Cruzio.





Sara Isenberg Web Consulting & Project Management  Santa Cruz Web Developers Meetup meets each 2nd Saturday, 10am, at NextSpace.



#### News:

"Hippie beach enclave no more? A gaggle of politicians, entrepreneurs and deep-pocketed investors want to diversify from Santa Cruz County's \$500-million-a-year reliance on summer tourism." Silicon Valley Business Journal names Santa Cruz in list of five cities to watch in 2014.



**South Swell Ventures** 



- The Sentinel <u>followed up on the</u>
   SVBJ article above with more local <u>details</u>.
- Congratulations to Cruzio President, Peggy Dolgenos, recently elected to chair the board of the Santa Cruz County Business Council.



Zach Friend on <u>Building the Santa</u>
 <u>Cruz Brand</u>: "This community has a brand to showcase that more than a sum of our problems - it is a sum of our collective innovations."

**ProductOps** 



- In an effort to bring its agriculture industry into the modern age, Salinas city officials have <u>hired a venture</u> <u>capital firm to try to fund a startup</u> <u>incubator</u> and attract talent from Silicon Valley.
- City of Santa Cruz Economic
  Development



 Stay calm. Keep making the world better. Chris Neklason on Haters and Trolls.

The Startup Challenge

 From SVBJ: Know about <u>Netflix's</u> <u>humble start</u> at Scotts Valley Best Western? STARTUP CHALLENGE
—— 2014

Still craving more House of Cards?
 Reed Hastings, resurrected: Netflix
 CEO named 2013 Executive of the Year. (He's local.)

- TEDX SantaCruz March 8, 2014 Hotel Paradox
- Local app developer invents <u>new way</u>
   <u>to learn how to play music with the</u>
   <u>Music Wormhole</u>, and launches
   <u>Kickstarter</u> campaign.

### Year End-isms:

- Civinomics reviews their <u>one year in</u> <u>action</u>, and shows off their 2013 timeline <u>infographic</u>.
- Blazing the trail of science: <u>Top</u>
   <u>scientific breakthroughs from UC</u>
   <u>Santa Cruz in 2013</u>, an "excellent year for research."
- Cruzio shares their <u>Top 10 list for</u> 2013.
- Santa Cruz has radically transformed its market positioning and image.
   Santa Cruz becomes the place
   Silicon Valley wants to be: it's now a young, cool and techie Silicon Valley beach town, says Tellus Venture Assoc.

# Noteworthy, but not brand new

 The Silicon Valley Business Journal reports on how <u>local policymakers</u> are making plans to expand internet access and capacity to attract and keep entrepreneurs, consultants, and satellite offices for Silicon Valley tech companies.

- Watch: <u>video about Nextspace</u>, winner of Santa Cruz Chamber's Entrepreneur of the year.
- Watch: <u>video about David Haussler</u>, winner of Santa Cruz Chamber's Man of the year.

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